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## BEFORE THE ARIZONA CORPORATION Composition

2 COMMISSIONERS Arizona Corporation Commission 7010 SEP 22 P 1: 59 3 KRISTIN K. MAYES - Chaman CKETED **GARY PIERCE** 4 PAUL NEWMAN SEP 2 2 2010 SANDRA D. KENNEDY 5 **BOB STUMP** DOCKETED BY 6 IN THE MATTER OF: DOCKET NO. S-20757A-10-0373 7 RICHARD M. SCHMERMAN, individually and 8 d/b/a Diversified Financial and/or Diversified Financial Planners, and Amy Schmerman, husband 9 and wife. PROCEDURAL ORDER (Schedules Pre-Hearing Conference) RESPONDENTS. 10 BY THE COMMISSION: 11 12 On September 9, 2010, the Securities Division ("Division") of the Arizona Corporation 13 Commission ("Commission") filed a Notice of Opportunity for Hearing ("Notice") against Richard 14 M. Schmerman d/b/a Diversified Financial and/or Diversified Financial Planners ("Diversified) and Amy Schmerman, husband and wife (collectively "Respondents"), in which the Division alleged 15 16 multiple violations of the Arizona Securities Act ("Act") and the Investment Management Act ("IM 17 Act") in connection with Respondent Richard A. Schmerman's practices in business and securities 18 matters which allegedly involved mishandling of client funds and misrepresentation. 19 The Respondents were duly served with copies of the Notice. 20 On September 20, 2010, a request for hearing was filed by the Respondents. 21 Accordingly, a pre-hearing conference should be scheduled. 22 IT IS THEREFORE ORDERED that a pre-hearing conference shall be held on October 21, 23 2010, at 2:00 p.m., at the Commission's offices, 1200 West Washington Street, Room 100, Phoenix, 24 Arizona. 25

IT IS FURTHER ORDERED that the Ex Parte Rule (A.A.C. R14-3-113-Unauthorized Communications) applies to this proceeding as the matter is now set for public hearing.

IT IS FURTHER ORDERED that withdrawal or representation must be made in compliance with A.A.C. R14-3-104(E) and Rule 1.16 of the Rules of Professional Conduct (under Rule 42 of the

Rules of the Arizona Supreme Court). Representation before the Commission includes appearances 1 at all hearings and procedural conferences, as well as all Open Meetings for which the matter is 2 scheduled for discussion, unless counsel has previously been granted permission to withdraw by the 3 Administrative Law Judge or the Commission. 4 IT IS FURTHER ORDERED that all parties must comply with Rules 31 and 38 of the Rules 5 of the Arizona Supreme Court and A.R.S. § 40-243 with respect to practice of law and admission pro 6 7 hac vice. IT IS FURTHER ORDERED that the Presiding Officer may rescind, alter, amend, or waive 8 any portion of this Procedural Order either by subsequent Procedural Order or by ruling at hearing. 9 10 day of September, 2010. DATED this 11 12 13 ADMINISTRATIVE LAW JUDGE 14 15 Copies of the foregoing mailed/delivered this 22nd day of September, 2010 to: 16 Sara R. Ziskin 17 SARA R. ZISKIN, PC 1819 East Morten Avenue, Suite 290 18 Phoenix, AZ 85020 Attorney for Respondents 19 Matt Neubert, Director, Securities Division 20 ARIZONA CORPORATION COMMISSION 1300 West Washington Street 21 Phoenix, AZ 85007 22 ARIZONA REPORTING SERVICE, INC. 2200 North Central Avenue, Suite 502 23 Phoenix, AZ 85004 24 By: 25 Secretary to Marc E. Stern 26

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